



## ***Academy of Medicine of Cincinnati Member Benefit From an Academy Preferred Vendor***

### **Positive Business Solutions, Inc. Information Technology Services**



The Academy of Medicine of Cincinnati is pleased to introduce **PBSI (Positive Business Solutions, Inc.)** as a **Preferred Partner for IT services**. As a part of this partnership, PBSI will be offering special IT discounts for Academy members.

“This relationship just makes sense,” said Academy Executive Director Donna Gilliam, “as PBSI already serves hundreds of Academy members, and the Academy has used PBSI for our own technology support for many years. We have seen first-hand the quality of PBSI knowledge and support. I would highly recommend PBSI IT service to any practice regardless of what software is used.”

“It is a privilege for PBSI to be named a Preferred Partner for IT services for the Academy. We look forward to extending IT services to more Academy members,” said Ray Cool, PBSI President.

PBSI is a technology services company and software developer serving a growing base of physician offices in the tri-state since 1983. Overall, PBSI already services 700+ physicians, delivering EMR software, Dragon Medical®, professionally managed and implemented IT services (networks, servers, hardware installations, phone systems, and cabling services) with a focus on helping clients achieve measurable success, improving operating results, as opposed to just installing technology. PBSI’s strong reputation for superior support services are widely recognized and corroborated by a wealth of clients. PBSI contributes to each client’s success through a team effort of intensive assessment, planning, implementation, and on-site training.

Academy members are eligible for these special discounts from PBSI:

- IT Services, Hourly: 10% – save \$10 per hour on IT installation or repair
- IT Services, Fixed Fee: 10% on new fixed fee service agreements
- Dragon Medical®: 10% on voice-to-text software training
- Dell® Servers/PCs: 5% on Dell computers plus 10% off installation
- Phone Systems: 10% on NEC® phone systems and voice mail
- Communications Analysis: Free cost analysis of dial tone & Internet services
- Cabling Services: 10% on cabling services, office expansions or moves
- PBSI Software: \$5000 new client PBSI EMR and PM software
- EMR/EHR Implementation: Need assistance with non-PBSI EMR? Call for details.

Academy members can take advantage of these discounts by contacting PBSI at 800-626-2306 or via e-mail at [preferredpartner@pbsinet.com](mailto:preferredpartner@pbsinet.com). For information about PBSI, visit [www.pbsinet.com](http://www.pbsinet.com).